

Estate Sales

Frequently Asked Questions

ARE ESTATE SALES JUST FOR THE EXTREMELY WEALTHY?

No. The term "estate sale" does have a fancy ring to it, but they are not just for the extremely wealthy. All types of items are sold at "estate sales" from jewelry, cars, clothing to an old wrench. Estate companies sell everything, but the house.

I will help you sell the house.

DO ESTATE SALE COMPANIES CHARGE AN UPFRONT OR EMPLOYEE FEE?

No, most companies charge a commission for their service with no confusing formulas or employee fees. Some companies will take the first \$2,000 - \$3,000 of the sale proceeds to cover their employee costs. In other words, the company gets 100% commission for their specific agreed upon monetary portion of your sale.

HOW SHOULD I PREPARE FOR MY CONSULTATION VISIT WITH ESTATE SALES?

As far as preparations, select the items you will be keeping and please do not throw anything away. Allow the company the opportunity to view all items and evaluate what can be sold during the sale.

ARE ESTATE SALE COMPANIES BONDED AND INSURED?

Well, they should be! If not move on to another company. This provides you with the additional peace of mind that comes along with dealing with an insured and bonded company.

WHAT TYPE OF SECURITY MEASURES DO MOST ESTATE COMPANIES USE TO INSURE MY ITEMS ARE SAFE?

This is a good question to ask each company you talk with. All companies are different.

DO ESTATE SALES CONDUCT ONLINE AUCTIONS?

Most companies offer online auctions. Often a traditional estate sale (in home) is not the right fit for a variety of reasons such as HOA regulations, lack of parking, client privacy concerns, etc. When these situations arise, online auctions are a great alternative.